

Message Text

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FM AMEMBASSY LAGOS
TO USDOC WASHDC
INFO SECSTATE WASHDC 1897
AMEMBASSY CASABLANCA

UNCLAS LAGOS 7098

CASABALANCA FOR RFA

E.O. 11652: NA
TAGS: BEXP, NI
SUBJ: EXPORT OPPORTUNITY: FISHING TRAWLERS

1. EMBASSY HAS RECEIVED LETTER FROM INDUSTRIAL CONSULTANTS ENGINEERING

AND SERVICING COMPANY NIGERIA (INDUSCO), 58 TRANS-AMADI LAYOUT,
P.O. BOX 906, PORT HARCOURT, TELEPHONE 22055, CABLE INDUSCO PH,
TELEX 61153 VEGOIL, STATING FIRM CONSIDERING ESTABLISHING DEEP
SEA FISHING SUBSIDIARY AND IS INTERESTED IN PURCHASING TWO TRAWLERS
IN 110 TO 150 TON RANGE WITH POSSIBILITY EXPANDING TO 5 TRAWLERS
LATER INDUSCO REQUESTS ASSISTANCE IN CONTACTING TWO OR THREE
SHIPYARDS. TECHNICAL MANAGER MR. R. V. KINGER PREPARED VISIT
SHIPYARDS TO SPEED UP MATTERS.

2. PRELIMINARY SPECIFICATIONS ATTACHED TO LETTER SUMMARIZED AS
FOLLOWS: STERN TRAWLER FOR TROPICAL SEAS TO BE USED IN TERRITORIAL
WATERS (200 MILE LIMIT) OF NIGERIA AND POSSIBLE OFF CAMEROON,
GABON, REPUBLIC OF BENIN, TOGO AND GHANA. BASE OF OPERATIONS
RADIUS OF 120 KILOMETERS FROM PORT HARCOURT. DEPTH OF WATER AT
BASE IS 5 METERS HIGH TIDE, 3 AND ONE-HALF METERS LOW TIDE.
BASE WILL BE ON CREEK 10 TO 15 KILOMETERS FROM SEA WHERE WATER
IS BRACKISH WITH INCOMING TIDE, SWEET WITH HEAVY SILT AT LOW TIDE.
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TRAWLER TO HAVE FOLLOWING EQUIPMENT: ENGINE - CATERPILLAR;
TWO GENERATING SETS - CATERPILLAR OR LISTER; REFRIGERATED HOLD
TEMPERATURE MINUS 18 DEGREE CENTIGRADE WITH UNIT OPERATING PREFER-
ABLY ON FREON. HOLD MUST HAVE ARRANGEMENTS FOR FISH TO BE FROZEN IN
LOTS OF ABOUT 30 POUNDS OR FIFTEEN KILOS, AND MUST HAVE TOTAL
CAPACITY NOT LESS THAN 35 TONS FISH AND 1 TON SHRIMP. ACCOMMODATION
NEEDED FOR ONE CAPTAIN AND ONE ENGINEER/MECHANIC, BOTH EXPATRIATE,

PLUS CREW OF SIX TO TWELVE LOCALLY RECRUITED FISHERMEN. SUITABLE ARRANGEMENTS NEEDED FOR COOKING, FOOD STORAGE AND SANITATION. CONTROLS AND INSTRUMENTATION ON BRIDGE TO BE ARRANGED FOR ONE MAN OPERATION AND TO INCLUDE RADAR AND RADIO-TELEPHONE. COMPLETE FISHING GEAR TO BE INCLUDED. ALSO NEED SPARE PARTS AND MAINTENANCE PARTS FOR ONE YEAR'S OPERATION. WILL CONSIDER SMALLER SIZE TRAWLER AND ANY OTHER SUGGESTIONS/RECOMMENDATIONS.

3. REQUEST USDOC PASS ABOVE OPPORTUNITY TO ALL MEMBERS OF RECENT U.S. COMMERCIAL FISHING TRADE MISSION, PLUS DESCO MARINE AND QUALITY MARINE SHIPYARDS.

4. FOR RFA CASABLANCA: PLEASE PASS ABOVE OPPORTUNITY TO ANTHONY HESS, INTERNATIONAL SALES MANAGER, BENDER SHIPBUILDING, IFSF IS STILL IN CASABLANCA. ALSO ADVISE HIM NO WORD YET RECEIVED ON DATE FOR CHRISTENING OF NIGERIAN NATIONAL SHRIMP COMPANY.
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